



Specialists in Recruitment

- Social Media Recruitment expertise
- Freelance recruiters and managers
- Recruiting strategy & consultancy
- Project recruitment solutions
- Outsourcing or Managed Recruitment Services
- Contingency, retained or executive search
- Vendor measurement & management
- e-HRM Recruitment systems & tools
- Recruitment training, workshops and presentations

**AWARD WINNER
BEST SOCIAL RECRUITER
2009**

**FINALIST
RECRUITER OF THE YEAR
2002 & 2003**

Social Media Recruitment expertise

We offer organisations who want to use **online recruitment channels**, in particular social media, **award-winning expertise** which results in cost-effective recruitment solutions.

Expertise in the field of innovative recruitment:

- Recruitment via social media (Hyves, LinkedIn, Twitter)
- Search Engine Optimization or Advertising for career sites
- Search and find candidates via Google en Yahoo
- Deploying recruitment marketing technology
- Online marketing and community building for target groups

Freelance recruiters and managers

Hiring **experienced and independent** Recruitment Consultants to work onsite or remotely provides you with the skills, expertise and specialised industry experience you are looking for **instantly** whilst you are in full control of the whole process.

Our database and network contains **the very best recruiters** available on the market today.



FINALIST
RECRUITER OF THE YEAR
2002 & 2003

AWARD WINNER
BEST SOCIAL RECRUITER
2009

Recruiting strategy & consultancy

Our experts provide **recruiting diagnostics** and leadership to your organisation. They are highly disciplined Consultants who create and implement leading-edge **best practices** in the sourcing process by leveraging technology, advanced analytics and process design/integration.

This is supported by benchmarking and **in-depth analysis** of the business needs, internal processes, labour market (target group) and competitors.

Project recruitment solutions

With our extensive project experience we are able to **staff your projects**, departments or startups fast and cost-effective with the best talents.

We take the time to understand your company's environment, your needs, your market and your trajectory.

Then, using our proven, **quality-focused recruiting** and hiring methods, we will find the right people for your specific requirements. So you spend more time planning, building and accomplishing, and less time searching for **solutions**.

Managed Recruitment Services (RPO)

The Recruitment Process Outsourcing (RPO) or Managed Recruitment Service (insourcing) model uses **economies of scale** to reduce administrative costs, coupled with strong consistent processes.

It allows for **more specialisation** by the individual recruiters, increasing candidate quality, and adds specialists for sourcing, research, and networking to build pipelines.

We make your **resourcing operations** more effective, freeing you to focus on business critical projects and the organisation's people challenges.

Contingency, Retained & Executive Search

We are able to serve you with a comprehensive search to attract (international) contract or permanent staff with specific skills and experience. We excel by finding the right people globally based on relations, speed and quality.

Job vacancies covered:

Permanent | Contract | Temporary | Part Time | Job Share
| Executive Search

Levels recruited for:

School Leaver | Trainee | Graduate | Junior | Senior |
Team Leader | Manager | Senior Manager | Director

Vendor measurement & management

Through the use of tailored metrics and key performance indicators we can provide **sophisticated comparisons** of **agencies** (contract or permanent) and determine which ones are delivering the **best performing** candidates, at the best rates, in the fastest times.

Our vendor management program **saves costs** on consultancy firms, recruitment agencies, suppliers, jobsites, advertising and other recruitment related expenses.

e-HRM Recruitment systems & tools

At IPRC we have a deep understanding of new **recruiting technologies** and are fully up-to-date with the latest trends and developments in talent management solutions or applicant tracking systems.

We are **able to assist you** in selecting, implementing, customizing, improving or even building your own **world-class HRM/Recruitment** platform.

Recruitment training and presentations

Want to learn from our **recruitment experts** on how they helped corporate clients improve the recruitment and selection process?

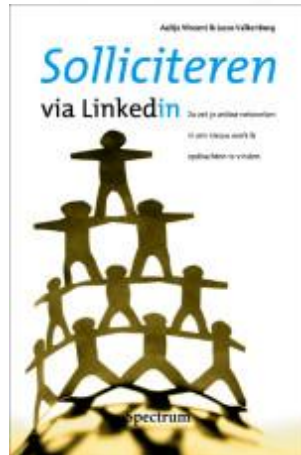
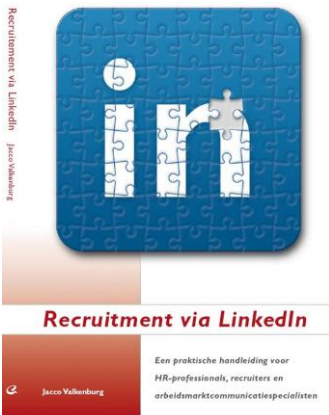
We offer interactive **training** and workshops **at your own location** by experts who present real cases and share their best practices.

For more information visit
www.RecruiterUniversity.eu

Publications and seminars

Our mission is to help organisations excel in recruitment: **"From good to great staffing"**. To professionalise recruitment we share our knowledge and experience with other recruiters.

We do this through speaking engagements, **publications**, workshops, **seminars** and advisory service projects.



recruit2 referral recruitment platform

recruit2 is a **next generation** referral recruitment platform to launch effective **branded campaigns** via trusted **relationships**.



Build your own online recruitment community with talent scouts. Recruit2 is a full service provider to boost referral recruitment at organisations.

Recruiting Roundtable blog

On www.RecruitingRoundtable.nl you'll read the latest news, articles, jobs and tips for recruiters.



A **blog** about Employer Branding, e-HRM and Recruitment.

Connect with us

You can follow us via various social media platforms:

- Facebook : <http://www.facebook.com/jaccov>
- IRLconnect : <http://jaccov.irlconnect.com/>
- Kvk Hallo : [Recruitment community](#)
- Ikki.nl : <https://www.ikki.nl/jaccov>
- LinkedIn : [Recruitment Consultants group](#) (36.000+ members)
- Mindz : http://www.mindz.com/profiles/Jacco_Valkenburg
- Ning : <http://www.ning.com/jaccovalkenburg>
- Plaxo : <http://recruitment.myplaxo.com>
- Slideshare : <http://www.slideshare.net/Jacco>
- Toolbar : <http://RecruitingRoundtable.OurToolbar.com>
- Twitter : [@recruitmentjob](#) / [@toprecruiters](#) / [@careertip](#)
- Viadeo : [Recruitment Consultants community](#)
- YouTube : <http://www.youtube.com/user/IPRC>



IPRC

Jacco Valkenburg
Managing Consultant

The Netherlands
+31 6 2825 7098

www.iprc.nl